**INTERNSHIP, BUSINESS VALUE SERVICES OPERATIONS TEAM, SALESFORCE, SPAIN**

**Job Category**Intern

**Job Details**Salesforce, the Customer Success Platform and world's #1 CRM, empowers companies to connect with their customers in a whole new way. We are the fastest growing of the top 10 enterprise software companies, the World's Most Innovative Company according to Forbes, and one of Fortune's 100 Best Companies to Work For six years running. The growth, innovation, and Aloha spirit of Salesforce are driven by our incredible employees who thrive on delivering success for our customers while also finding time to give back through our 1/1/1 model, which leverages 1% of our time, equity, and product to improve communities around the world. Salesforce is a team sport, and we play to win. Join us!

This is a unique opportunity to join a team of ex- Strategy Consultants, working closely with the International President, and make an impact in one of the fastest growing companies that you can currently find in the marketplace. Salesforce is looking for highly talented and passionate individuals who help us with our team operations, to ultimately improve the way we articulate how & why our solutions can help transform Customers’ business and exceed their goals!
Salesforce is striving to deliver business transformation enabled by technology to its customers and therefore requires individuals able to develop deep insight into the business dynamics of large complex enterprises and help shape customers change agenda.

**Role Description**We are seeking an outstanding individual who can help with several key activities within the team: best-practice organization, Knowledge Base curation, big deal data analysis and financial modelling, team reporting, etc. You will work with our team of Strategic Advisors as any other team member, with special collaboration with the Head of BVS EMEA and LATAM.

**Your Impact**

* Understand team activities to identify best-practices worth sharing with the rest of the team
* Help gather and organize best-practice documents to set up and maintain BVS Knowledge Base
* Upgrade and maintain current BVS reporting tools
* Support BVS team on some big deals, especially creating financial models underlying investment justifications and value-based proposals
* Analyze big deal data (e.g. pipeline, current installed base, big deals’ revenue) to generate valuable insights
* Build document and model templates that can be leveraged across the team

**Basic Requirements**

* Prior to last (ideal) or last year of university college
* Top university within 90%+ class percentile is a must
* In position to sign university agreement with university
* Strong analytical & problem-solving skills essential
* Voracious appetite to learn and develop yourself in a fast-paced environment
* Capacity to thrive in a virtual and multi-cultural organization
* Strong communication skills combined with self-leadership potential
* Interest in Technology & Enterprise Software industry

**Accommodations -**If you require assistance due to a disability applying for open positions please submit a request via this Accommodations Request Form.

**Posting Statement**At Salesforce we believe that the business of business is to improve the state of our world. Each of us has a responsibility to drive Equality in our communities and workplaces. We are committed to creating a workforce that reflects society through inclusive programs and initiatives such as equal pay, employee resource groups, inclusive benefits, and more. Learn more about Equality at Salesforce and explore our benefits.

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Salesforce welcomes all.

### Seniority Level

Entry level

### Industry

Computer Software; Information Technology & Services; Internet

### Employment Type

Part-time

### Job Functions

Customer Service; Information Technology