

Management Information Systems, 13TH ED.

MANAGING THE DIGITAL FIRM

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Chapter 8: Securing Information Systems

Learning Track 5: Management Challenges of Security and Control

Information systems security needs organizational and management resources as well as technologies. Establishing a good framework for security and control requires skillful balancing of risks, rewards, and the firm's operational capabilities.

Opportunities

Information system security and control are more crucial than ever. Firms today have opportunities to create marvellously secure, reliable Web sites and systems that can support their e-commerce and e-business strategies. On the downside, revenue, liability, reputation, brand image—and even a company's ability to survive—will suffer if a firm is found to be insecure or unreliable. The stakes have never been higher.

Management Challenges

There are many alternative technologies to help firms achieve security and control, but organizational discipline is required to use these technologies effectively.

DESIGNING SYSTEMS THAT ARE NEITHER OVERCONTROLLED NOR UNDERCONTROLLED

Although security breaches and damage to information systems still come from organizational insiders, security breaches from outside the organization are increasing because firms pursuing electronic commerce are open to outsiders through the Internet. It is difficult for organizations to determine how open or closed their networks should be to protect themselves. If a system requires too many passwords, authorizations, or levels of security to access information, the system will go unused and therefore is ineffective. Controls that are effective but that do not discourage authorized individuals from using a system are difficult to design.

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TRAINING EMPLOYEES: SOCIAL ENGINEERING ATTACKS

In 2012 and 2013, the most serious breaches of security have occurred not because of poor technology, but instead because of poor security policies and employee compliance. Social engineering is the most common source of IS security lapses in business firms. For instance, in 2010 Google's important systems containing its proprietary software was hacked by alleged Chinese hackers using a simple e-mail spoof message to a Google employee announcing a change in benefit plans and requesting the employee click on the email link to read about the new human resource policies. Once the employee clicked, the email downloaded malware which used the employee's security clearance to gain access to proprietary code. The breach was sufficiently serious that Google stopping censoring its search results, and essentially, withdrew from the mainland Chinese marketplace to Hong Kong.

While Google claimed it was the victim of a sophisticated attack, in reality, the attack was in fact incredibly simple and relied on "spear fishing" a vulnerable employee. Hackers can map out the relationships at a company or research lab, then spoof an e-mail to a worker that appears to come from his boss. Clicking the link could lead to a webpage with malicious software or a phishing attack. Other attacks might spoof a company-wide e-mail to everyone, hoping that at least a few non-savvy users will click the links and provide entry points into the network.

In 2011 RSA systems, the leading provider of dongle-based security to American industry and defense contractors suffered a massive breach which resulted in the records of 40 million employees being stolen. Lost also was the software code that was used by its clients to establish secure passwords in their systems. The hackers now had the passwords to RSA clients' data and intellectual property. RSA said two separate hacker groups worked in collaboration with a foreign government to launch a series of spear phishing attacks against RSA employees, posing as people the employees trusted, to penetrate the company's network.

IMPLEMENTING AN EFFECTIVE SECURITY POLICY

Despite increased awareness of worms, denial of service attacks, and computer crime, far too many firms do not pay sufficient attention to security. Controls and security programs are often treated as an afterthought rather than incorporated into the design of key business processes and systems. Research has shown that 75 percent of companies with information security policies do not keep them up-to-date and that only 9 percent of employees understand these security policies. Many firms lack disaster recovery and business continuity plans or fail to patch their software routinely against security vulnerabilities. Managers do not appreciate the value of a sound security strategy. Security threats abound, but they are neither predictable nor finite, making it more difficult to calculate returns on security investments. Unless managers change their thinking about security, security budgets will be inadequate.

Solution Guidelines

One thing is clear: Security and control must become a more visible and explicit priority and area of information systems investment, with greater emphasis on the overall organizational planning process. Coordinating the firm's security plan with its overall business plan shows that security is just as essential to the success of the business as any other business function. Larger firms may merit a formal security function with a chief security officer (CSO). To develop sound security and controls, users may need to change the way they work. Support and commitment from top management is required to show that security is indeed a corporate priority and vital to all aspects of the business.

Security and control will never be a high priority unless there is security awareness throughout the firm. Security and control should be the responsibility of everyone in the organization. Users may need special training on how to protect equipment and passwords and how to work with antivirus and other protective software. Key management decisions include determining an appropriate level of control for the organization and establishing standards for system accuracy and reliability. Managers should ask the following questions:

- ◆ What firm resources are the most critical to control and secure? How much would it cost to replace these critical assets if they were destroyed or compromised? What would be the legal and business impact if they were accessed by unauthorized parties?
- ◆ What level of system downtime is acceptable? How much disruption in business function or financial loss is the business willing to tolerate?
- ◆ What is the minimum acceptable level of performance for software and systems? If zero defects are impossible to achieve in large complex pieces of software, what constitutes acceptable, if not perfect, software performance?
- ◆ How much is the business willing to invest to protect its information assets?

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