### **\_Innovation & Intrapreneurship**

Abrao Kulaif | Week 11 Principles of Management | 2025





Competitive advantage (cost leadership, differentiation, focus) Economies of scale and (dis)economies of scale Economies of scope

#### To recap

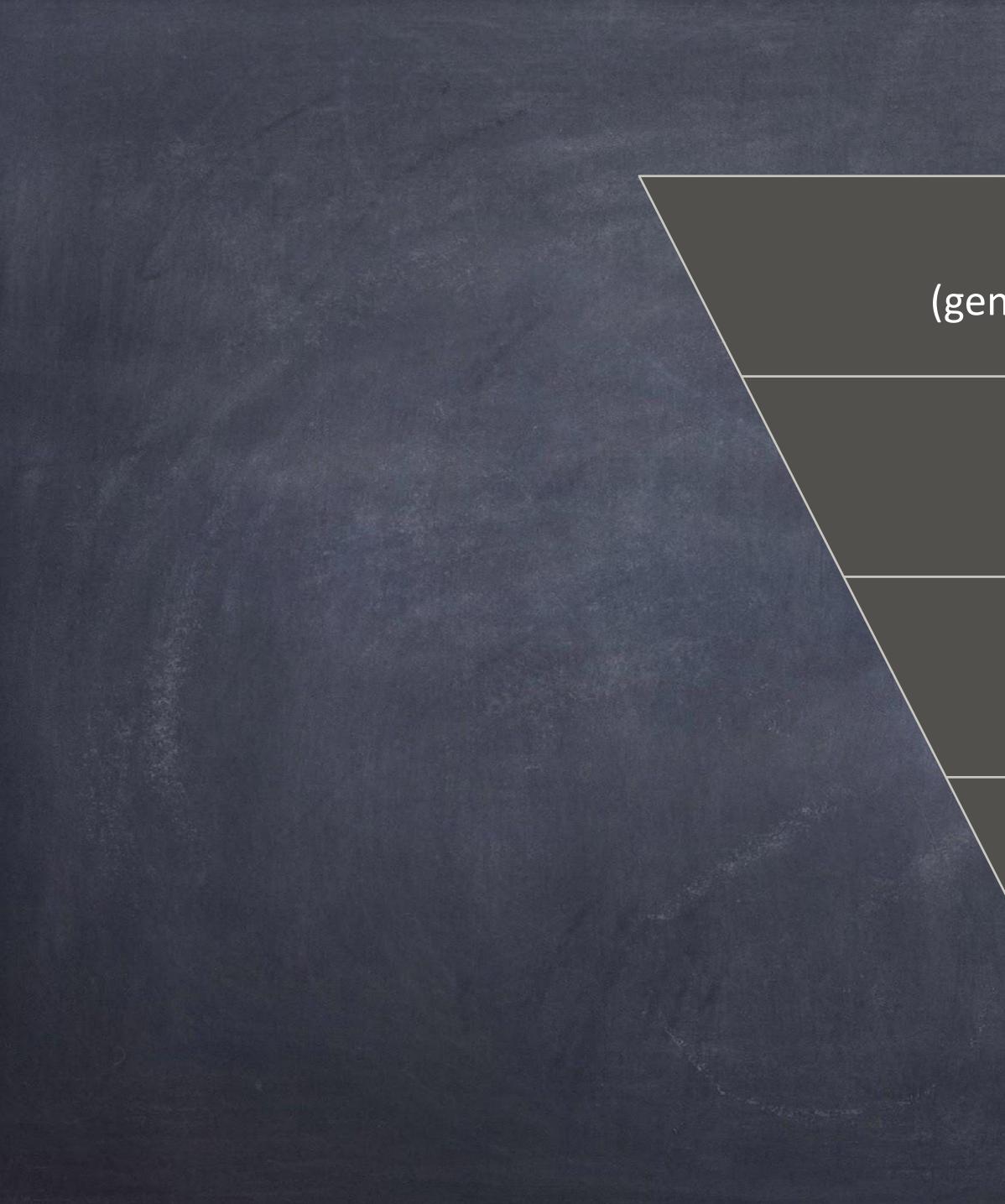




#### https://www.youtube.com/watch?v=NugRZGDbPFU

### \_innovation





## \_innovation funnel

Ideas (generation + screening)

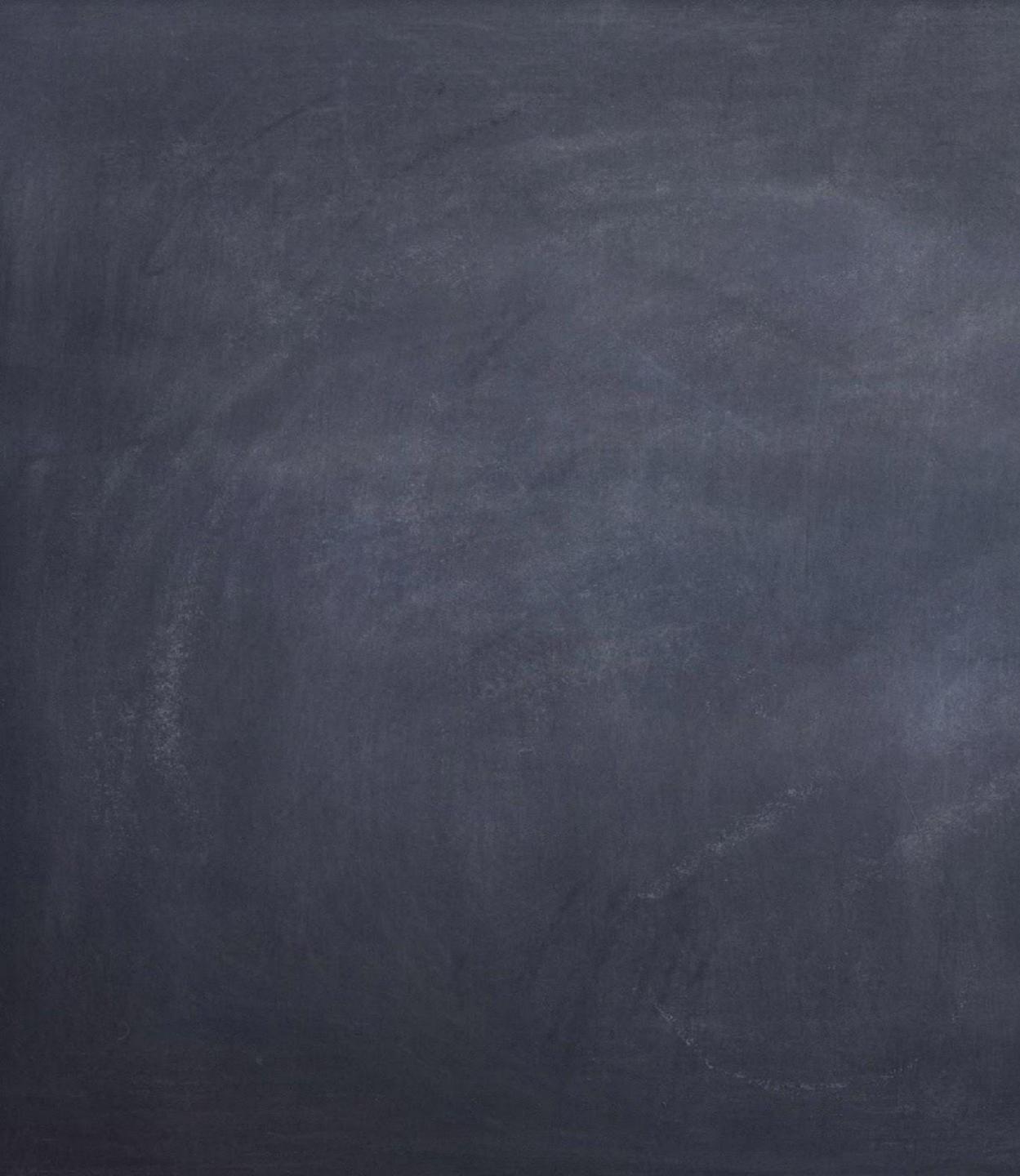
Prototype / POC

Iteration

Validation

Launch





### \_innovation



Innovation is a multifaceted and dynamic concept that encompasses the <u>creation</u>, <u>development</u>, and <u>implementation</u> of <u>novel ideas</u>, processes, products, or services to bring about positive change and value. It involves transforming inventive ideas into practical and valuable solutions that address specific needs, challenges, or opportunities.

### innovation





### \_innovation

#### Types of innovation:

Closed Open

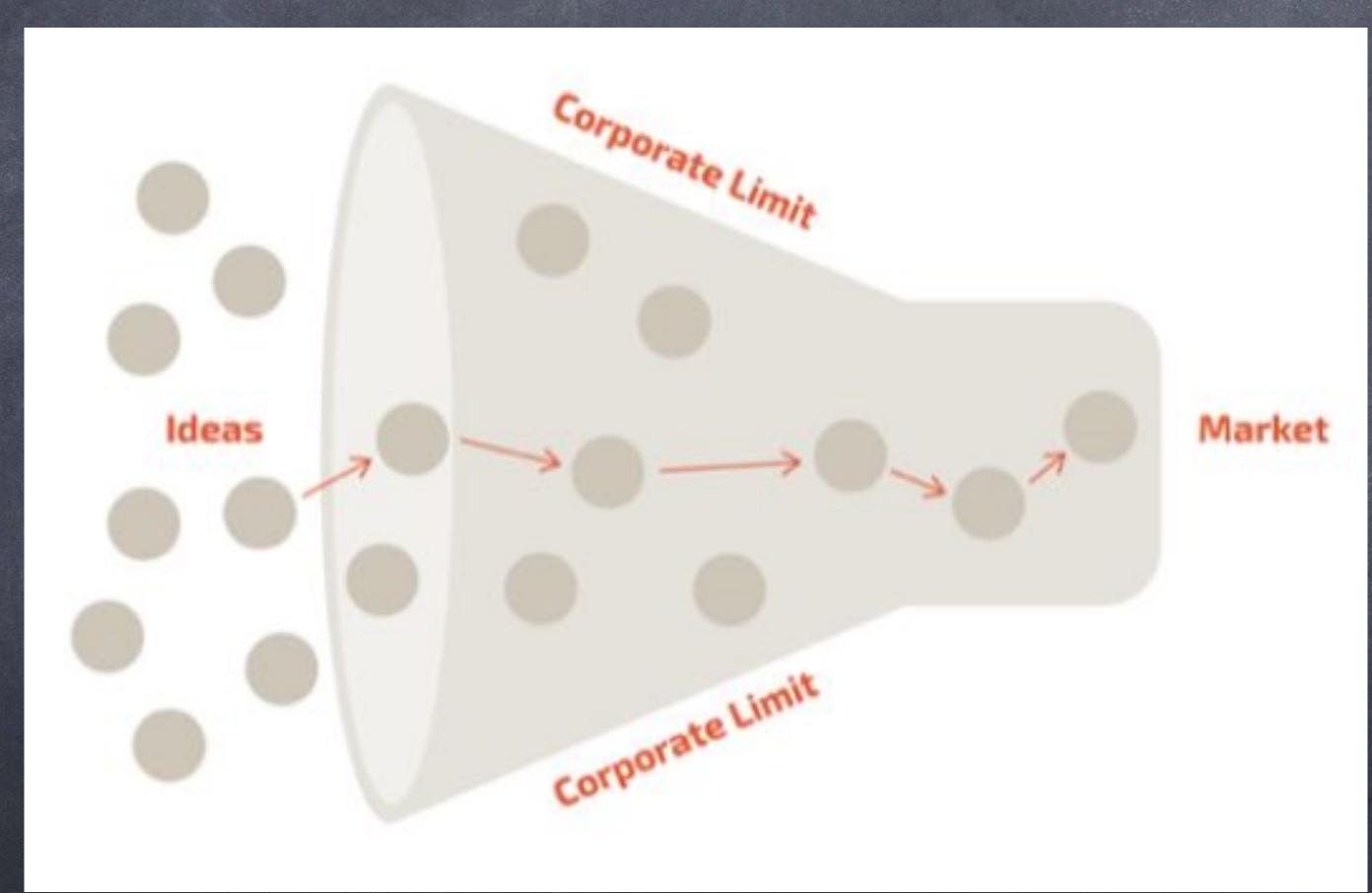


# Vertical integration in which innovations are developed exclusively internally.

### \_closed innovation



#### Vertical integration in which innovations are developed exclusively internally.



### \_closed innovation

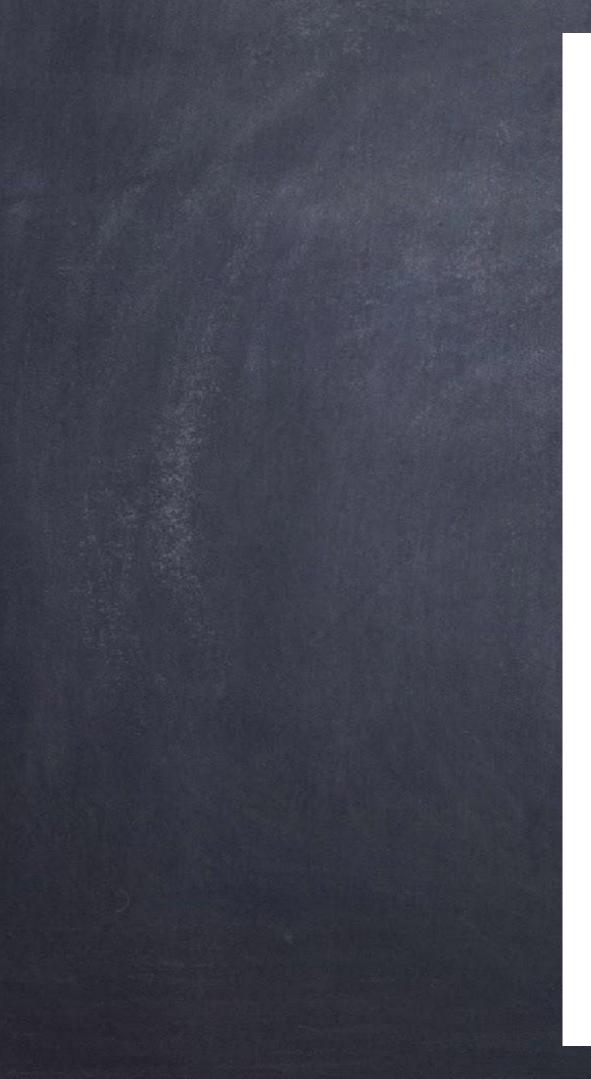


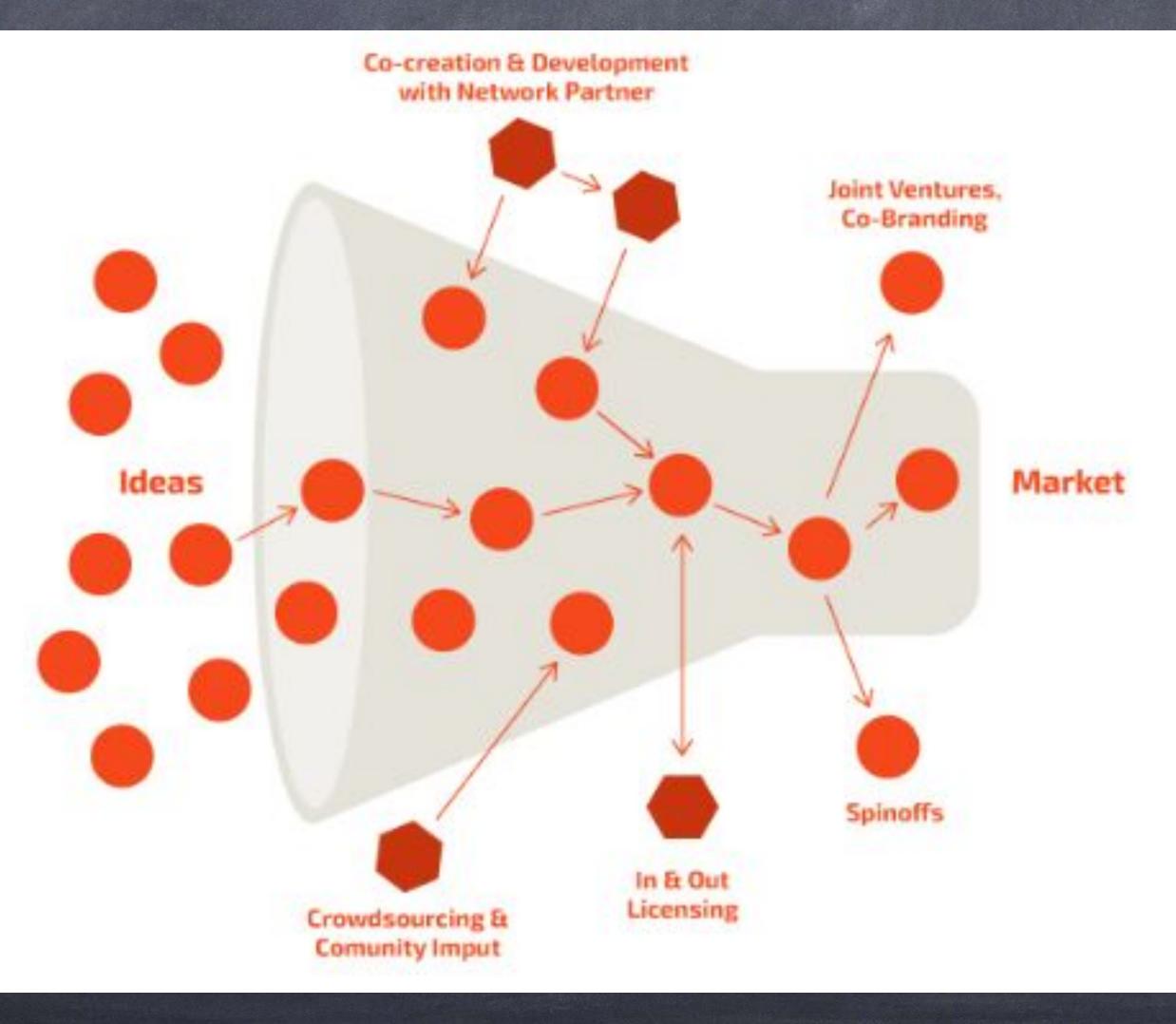


No matter how effectively a company operates internally, the external knowledge networks and knowledge communities are relevant to the development of innovations.

#### \_open innovation







### \_open innovation

No matter how effectively a company operates internally, the external knowledge networks and knowledge communities are relevant to the development of innovations.



THE NEW YORK TIMES BESTSELLER HELEAN

Radically Successful Businesses



### \_lean startup

Book from 2011 Written by Eric Ries Changed the way and perception of how new technology businesses were born and designed



## \_lean startup





## \_lean startup

#### IDEA

### build



## \_lean startup

#### IDEA

## build (=MVP)





## \_lean startup

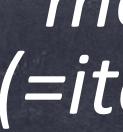
#### IDEA

## build (=MVP)

#### PRODUCT

#### measure





### \_lean startup

#### IDEA

## build (=MVP)

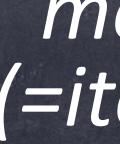
#### PRODUCT

measure (=iteration)



### learn

#### DATA



### \_lean startup

#### IDEA

## build (=MVP)

#### PRODUCT

measure (=iteration)



#### learn (=validation)

#### DATA

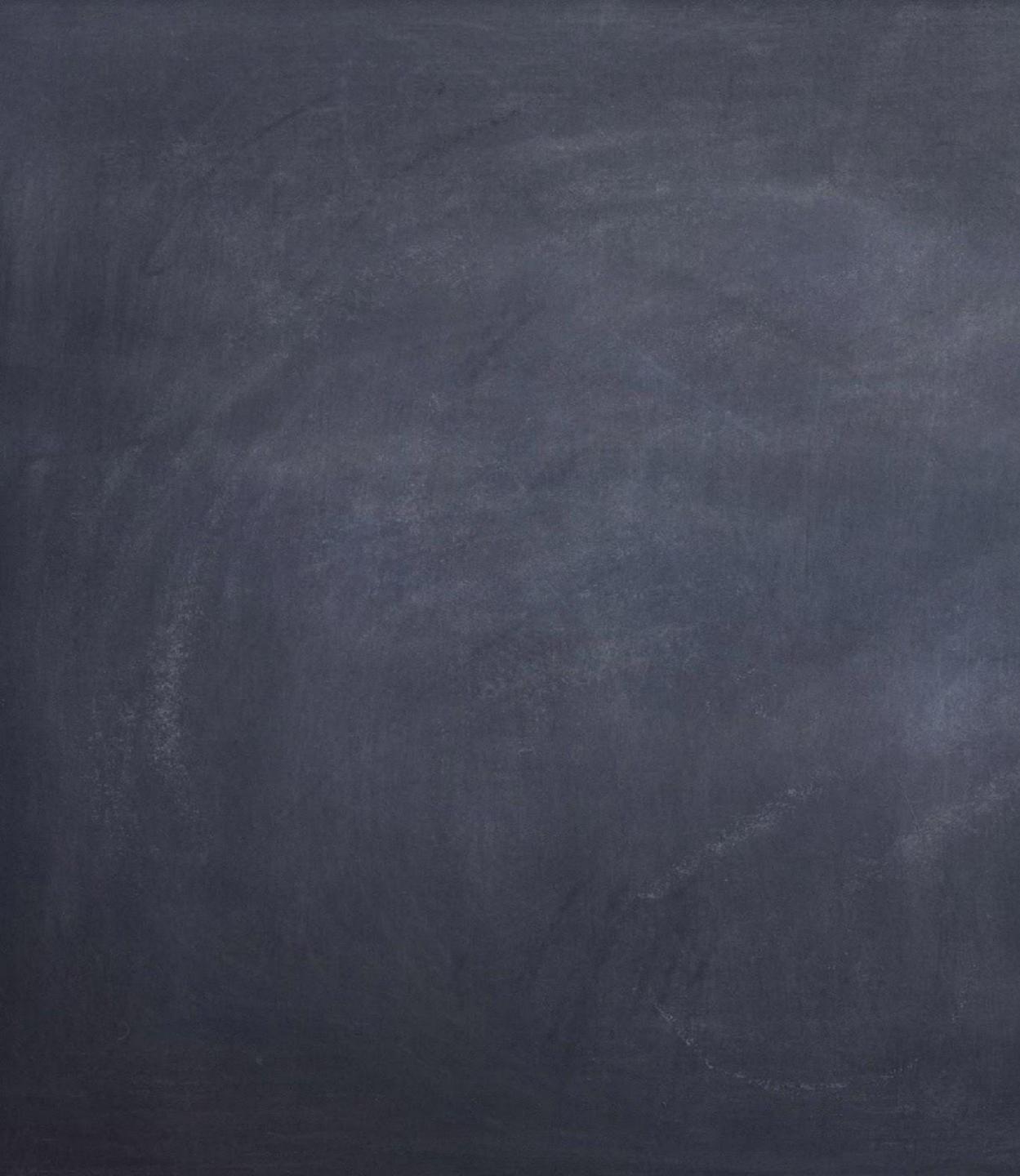
measure (=iteration)

### \_lean startup

#### IDEA

### build (=MVP)







Intrapreneurship refers to the cultivation of an <u>entrepreneurial</u> <u>mindset</u> and behaviours within an established organization. Intrapreneurs are employees who act as entrepreneurs within a company, driving innovation, taking risks, and developing new ideas or projects to enhance the organization's growth and competitiveness.



#### Innovation & Intrapreneurship in practice: "Google 20% time"





# V

### \_intrapreneurship

Innovation & Intrapreneurship in practice: "Google 20% time"

Employees allowed to dedicate 20% of their time to pursue projects that fell outside their official job description







Terrantic INLUSIANE.

#### https://youtu.be/QMW8ZsXxOKw





Internal units or programs within established corporates designed to nurture and accelerate the development of innovative ideas and startups.



Resources Mentorship Network Cross collaboration

#### <u>corporate</u> incubators

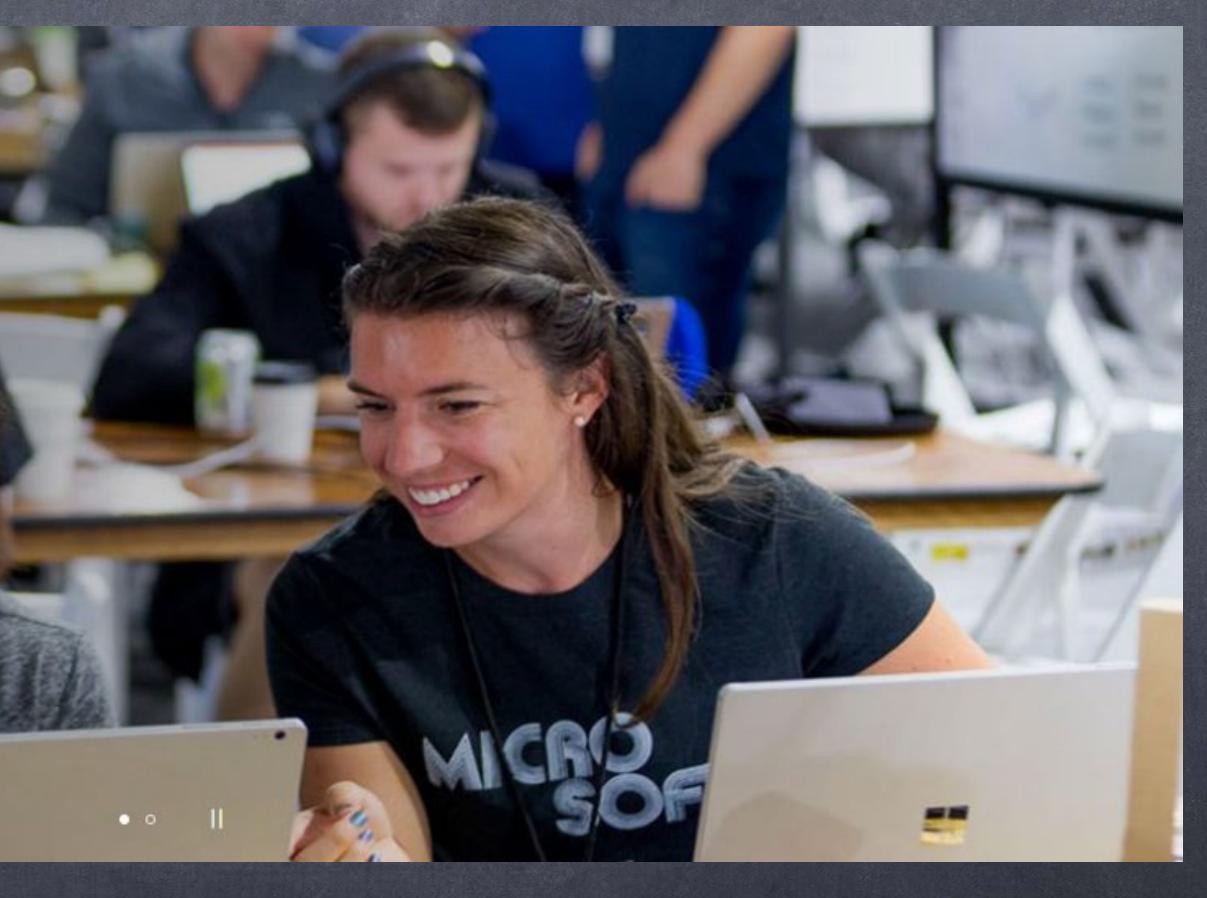
Internal units or programs within established corporates designed to nurture and accelerate the development of innovative ideas and startups.



# Microsoft

#### Hacking at Microsoft

Opportunities for employees, interns, and customers to leverage their creativity and encourage collaboration





# Microsoft

The Garage is a program that drives a culture of innovation. We deliver programs and experiences to our employees, customers, and ecosystem that drive collaboration, creativity, and experimentation.





# ACCELERATING INNOVATIVE COLLABORATIONS WITH THE WALT DISNEY COMPANY

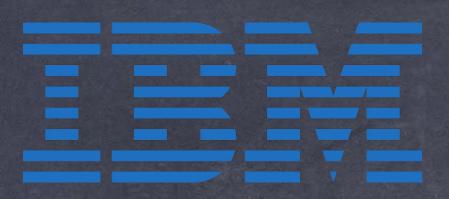




### \_corporate incubators

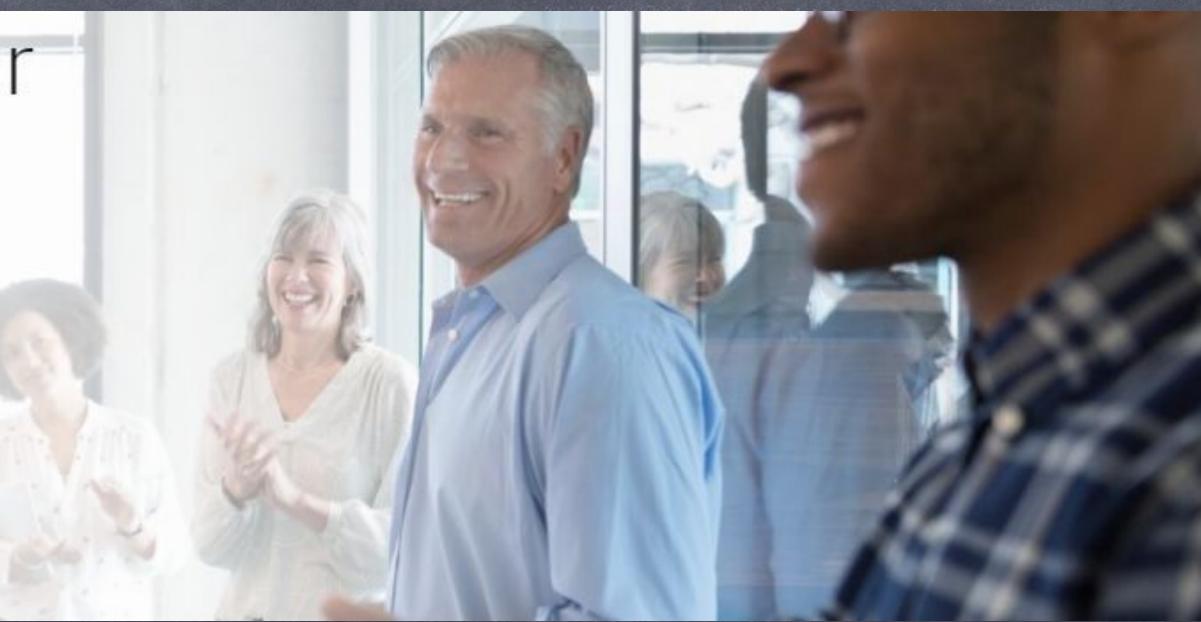
Through the Disney Accelerator, select companies will gain access to the range of creative expertise and resources of The Walt Disney Company to help them develop new entertainment experiences and products.



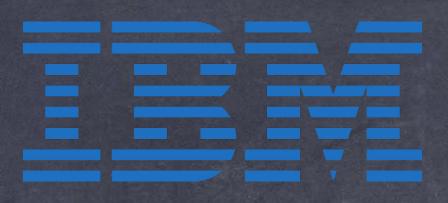


#### IBM Alpha Zone accelerator

Taking your startup to the global enterprise





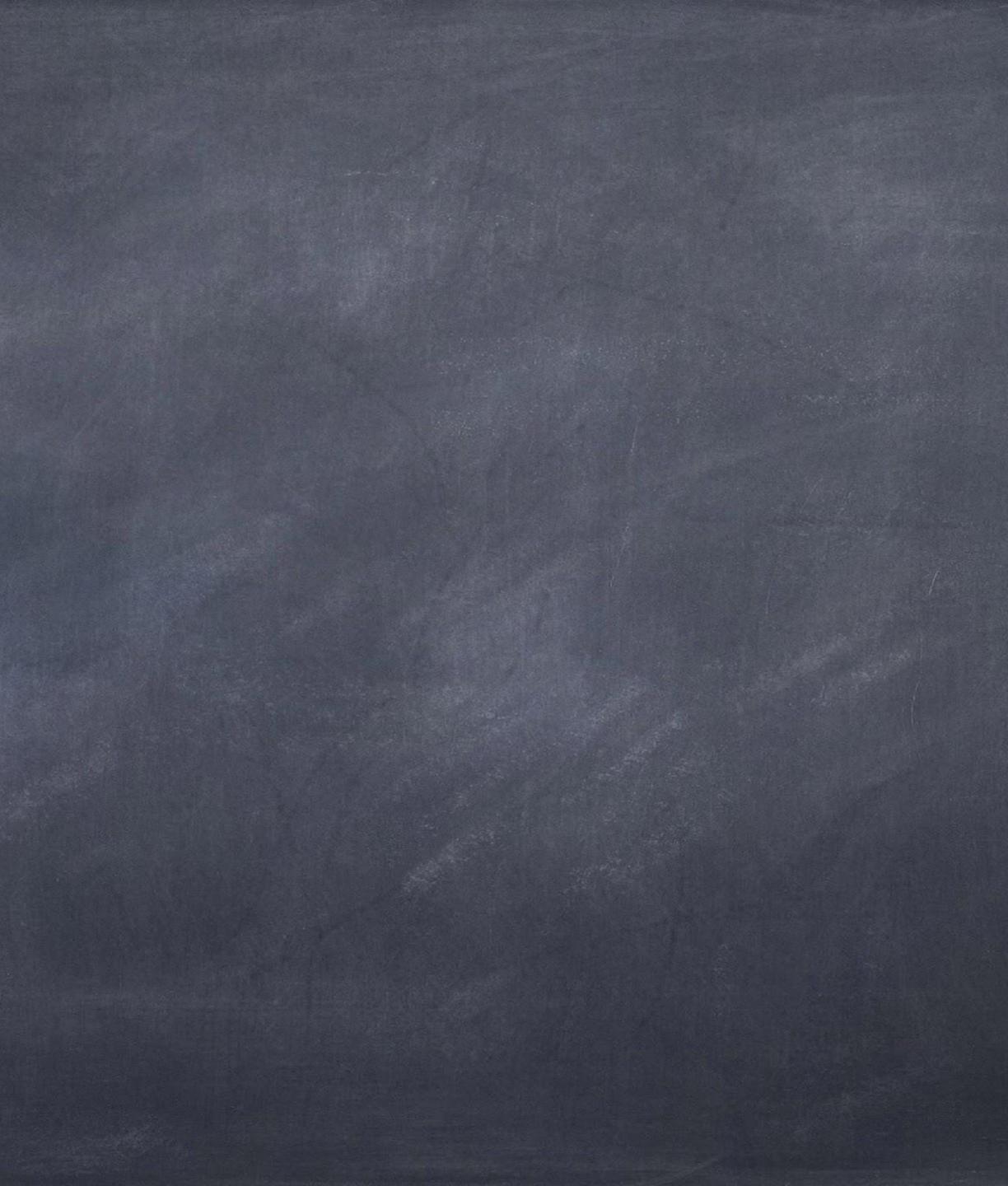


IBM Alpha Zone accelerator offers a 6-month professional and deep immersion program for the purposes of developing solutions for the enterprise market. The program focuses on post Seed & Round A funded companies with the aim to create long term Technology and Business partnership with IBM worldwide.



#### To come:

#### More on innovation



See you on next session :)