



Design Thinking For Social Innovation

Class 3



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Design Research

## Agenda

- Where we are?
- Design Research Principles:
  - Why
  - How
  - Who
- Let's get started:
  - Define your research plan
  - Get ready for next week
- Learn from Lisbon Project

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## Reflections vs. Research Posts

### What do they have in common?

Written format  
Individual  
Reflective and inquisitive

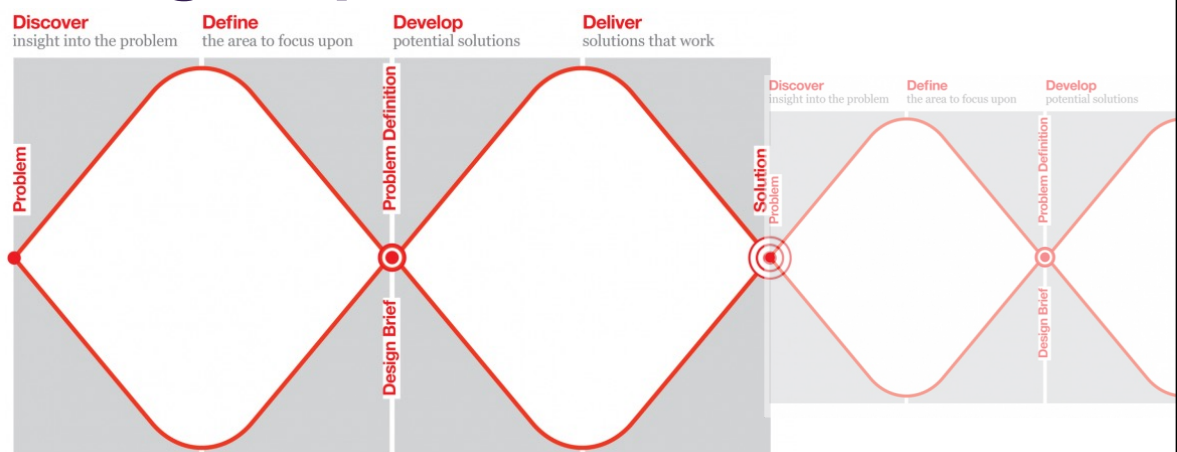
### How do they differ?

Reflections: on our class blog on Medium; meta-reflections on the class; last one after the class.

Research posts: Focus on the challenge. To be posted on Teams

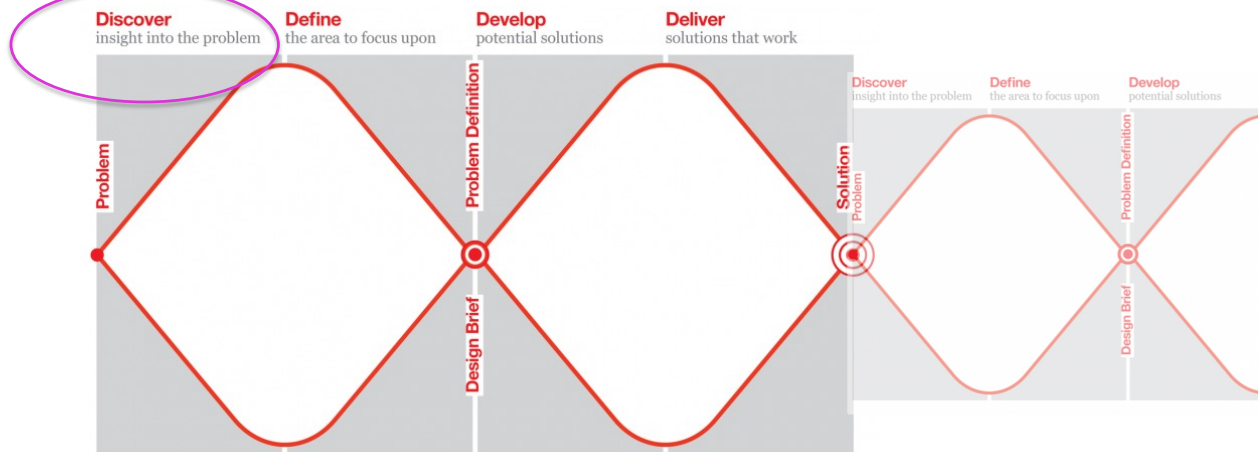
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## Design a process



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## Design a process



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### Research phase (February 18<sup>th</sup> – March 17<sup>th</sup>)

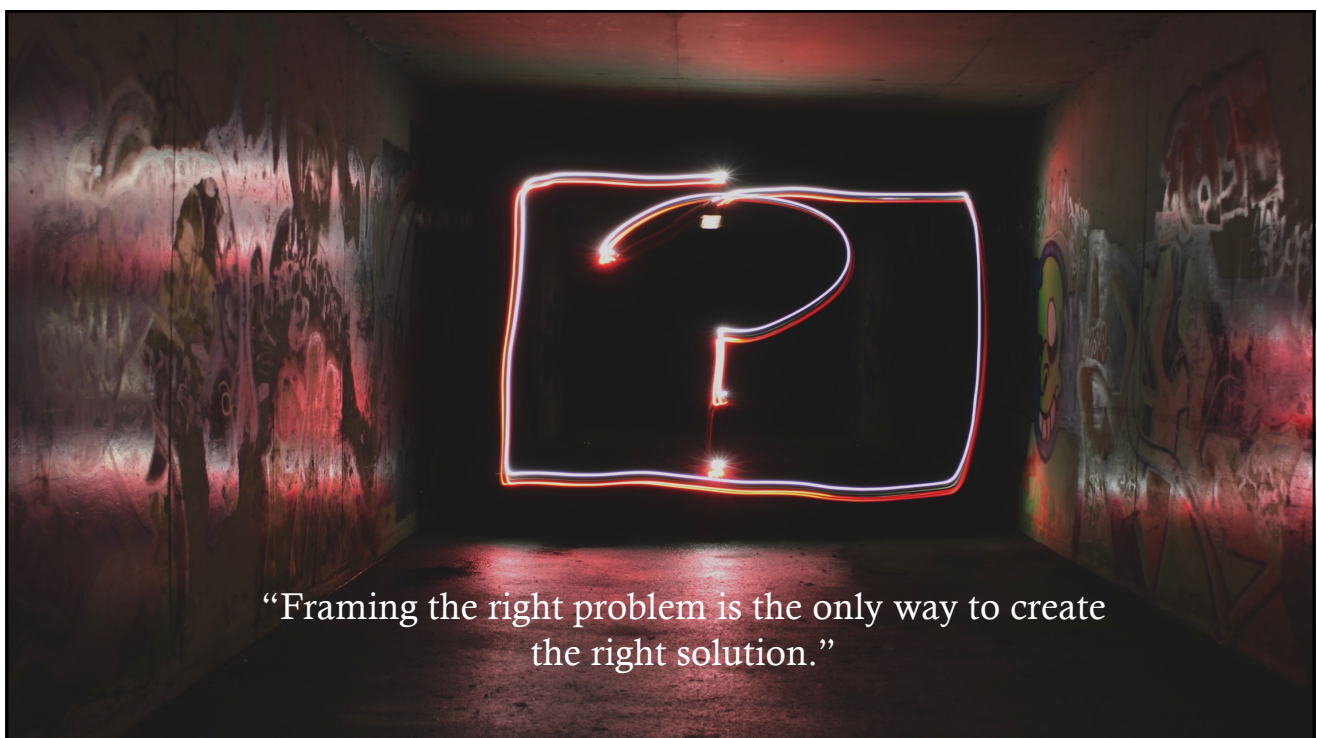
- Secondary research
- Primary research which includes interviews (with immigrants, local residents, policy makers, Lisbon project and other organizations, companies, etc.) as well as observations, visits, etc. (be creative in exploring the design research tools).

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The problem is not just solving the problem.  
The main problem is defining the problem

*Often ask yourself "What problem are we solving?" The definition of the problem will change throughout the project.*

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“Framing the right problem is the only way to create  
the right solution.”

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# Principles

Get out there!



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# Principles

## Why?

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## Understand & Observe



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## How?

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## Be there

Observations, videos, photos  
Participant observations



## Building tools for learning

Card sorting, Design probes, etc.



## Interviews

Ethnographic, Open-ended

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## Design Research

# Visits Natural Contexts



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## is Experience-Driven



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## Design Research

# Building Tools for Learning



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Creating a "circle of trust" with patient care team members



Building a journey map with Veterans of how to sign up for benefits



Using legos to build a website information architecture



Making the "ideal" user interface with a customer

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## Cultural Probes



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## Card Sorting



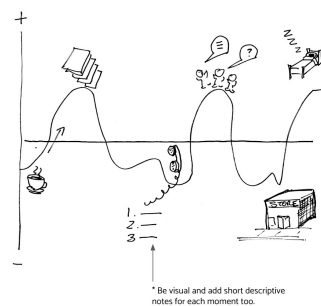
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## Design Research

**Resource flow**

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## Design Research

**Journey Maps**

Allow to focus on the whole experience across different “touch points” and include all actors.

You can add emotions to the different moments.

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## is about Deep Listening



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## Ethnographic Interviews

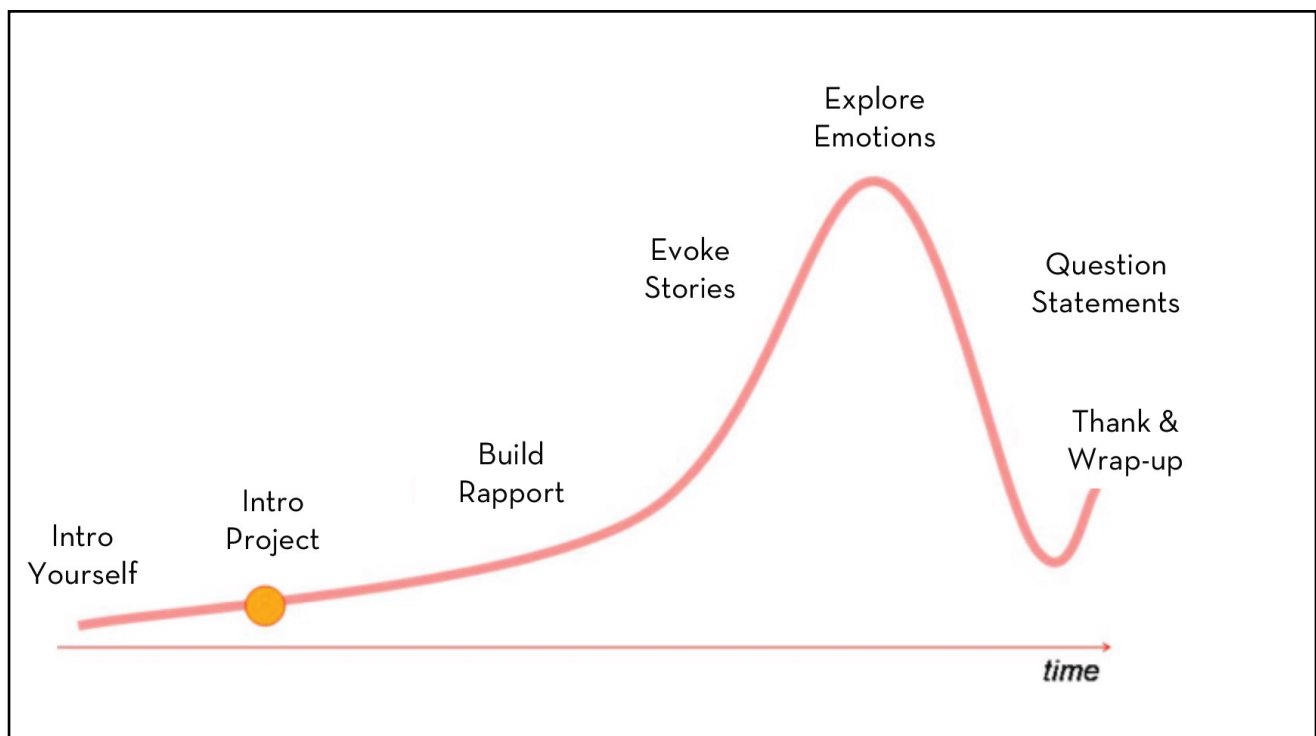
With experts, users and people who know the users

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## Ethnographic Interviews

- A conversation where trust is key
- Open-ended vs. closed questions
  - Ask for stories, feelings, "critical incident"
  - "Why", "tell me about the last time you ----"
- Probing questions: "How come?", "Is there an element that is particularly frustrating?"
- Avoid leading questions:
  - "What is your favorite new feature?"
- Rephrase and ask the question again
- Listen more than talk
  - Don't worry about silence
  - Pay attention to non-verbal cues and inconsistencies
- *Consider interviewing in pair: one taking notes, the other leading the conversation*

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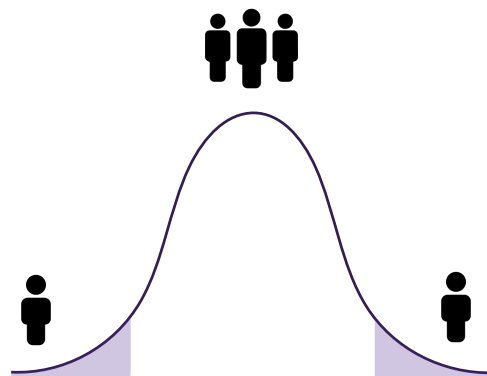
Design Research

**Who?**

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**Learns from extreme users**



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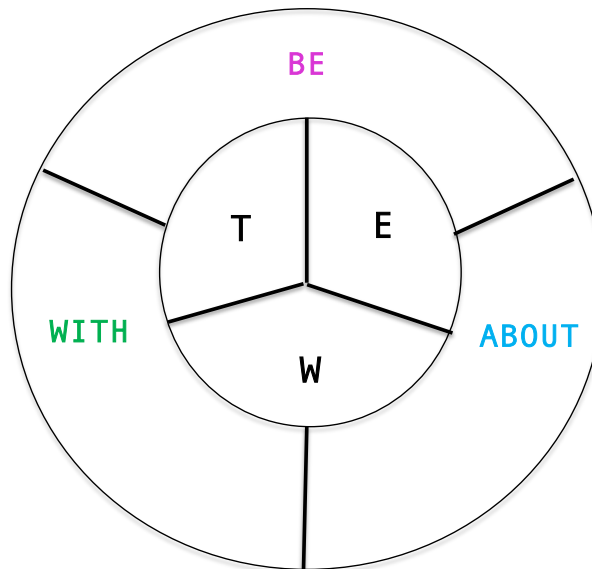
## Planning for rich insights

Target users  
Experts  
Wild card: outliers

**Be:** empathy  
activity

**With:** observations;  
interviews

**About:** interviews  
with others



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### Design Research

## Gather information from unexpected places



Gather inspiration from  
unexpected places

Cross-pollinates ideas  
from other fields

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## Ethics of design research

## The Principles

Respect

Responsibility

Honesty

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Design Research

## Research as an ongoing process

### Foundational

Help us to  
understand needs

### Generative

Help us to create the  
right design

### Evaluative

Help us to get the  
design right

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## The challenge

- Your team's opportunity area
- Collaborative approach

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**Group 1**

Olimpia Dubini  
Madalena Teixeira  
Marina Marques  
Juliette Emilie Moullet  
Martin Mayer Figge

**Group 2**

Matilde Pirola  
Luis Köstler  
Sophie  
Suzon Desprets  
Ema Pereira

**Group 3**

Andrea  
Delinda Obeng Nketia  
Aaron Wöhrle  
Silvia Aromatario  
Michel Heßberger

**Group 4**

Ahmed Roshdy Bayoumi  
Lou Tindler  
Mara Blanz  
Lorenzo Albanello  
Marina Caprara  
Everild Agnes Koo

**Group 5**

Jasmina Demian  
Sofia Bordoni  
Cedric Graf  
Constanza Heymanns  
Rita Cardoso

**Group 6**

Jill Thielmann  
Phoebe Maton  
Kiara Weiffenbach  
Camryn Moortgat  
Guilherme Costa

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## Agenda for the Studio

- Get to know each other
- Start developing your research plan to develop rich insights
  - Share what you learned so far
  - What else do you want to learn?
  - What do you need to learn within an opportunity area?

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Take 5 minutes to find  
At least 5 things you have in common

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## Research plan

The whole point of a research plan is to define what needs to be investigated, and the best way to go about that investigation.

**Research goals.** Be clear about what you want to know

**Research design:**

- **WHO?**
- **HOW?**
- **PLAN:**
  - When / Where / Who on the team?

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## Research Plan

- What are the questions you have as a team?
- Who?
  - Experts?
  - Others?
- How? Methods?

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Margarida Santos  
Employability Program Manager



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## For next week

- **As a team:**
  - A team profile (list of members with short bios and photos, a name and a general mission statement) **Submit in your Teams channel before next class**
  - Start thinking about the research plan **Submit in your Teams channel a first draft. Due date**
- **Individually:**
  - Post one more secondary research post in Teams (create a folder with your name).
  - Review the research toolkit

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Name, nationality, education, current program

Hobbies

Fun fact

Skills:

Working style:

- Where do you get your energy for? How to you like communicating?
- Are you a writer or a talker? Do you like meeting or reading?

Time management:

- When you have a deadline, are you ready to deliver: at least a couple of days before, the day of ... or you are always asking for an extension.
- Are you 5 minutes before the meeting or you tend to be 10 minutes late (things always happen... ☺)

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## Research workshop next week

- Four tables led by one LP consultant
- Groups combining different tea members
- Two rounds (45 minutes)
- Toolkit with a series of activities:
  - Interview
  - Aspiration sorting card
  - Resource flow
  - Collage
  - Journey map
- Everyone should review the research toolkit before class and you can also explore other methods (see syllabus)

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